

Procedural Standardization

Identification and reduction of product-related variation in surgical procedures, using a data-driven process to achieve optimal utilization of the Johnson & Johnson Medical Devices Companies (JJMDC) products.

Attributes

- Analysis of current surgical product usage and recommendations for product standardization
- Utilization of facility-specific data to customize case card and explore product kit options
- Professional education on surgical techniques that support clinical, patient care and cost objectives

Benefits

- Provides standardization of best practices to potentially help reduce procedural variation among surgeons and enable more consistent outcomes
- Decrease inventory complexity and cost-per-case differences through streamlined preference cards

Reduce Variability. Enhance Outcomes.

67%

Of hospital administrators and clinicians say that purchasing and supply chain efficiencies provide one of the three highest dollar-value contributions to operational/administrative cost containment¹

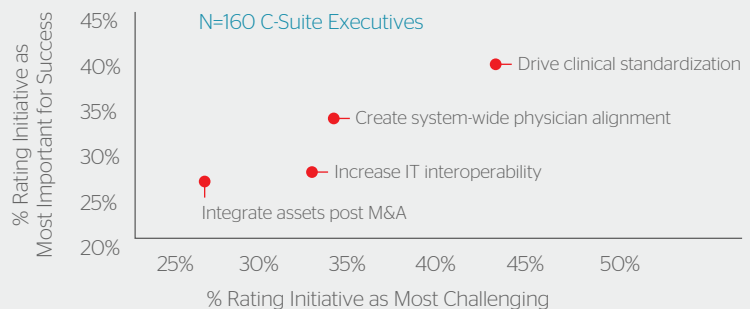
47%

Of hospital administrators and clinicians say that care standardization provides one of the three highest dollar-value contributions to clinical activity cost containment¹

More than half of organizations surveyed with net patient revenue greater than \$1B cite care standardization and care redesign among the top sources of cost-containment gains¹

The Advisory Board 2015 Provider-Supplier Alignment Survey Initiative; Percent Reporting—Key Integration Hurdles²

Most Challenging and Most Important for Organization Success*



*Of the initiatives selected as "underway" which of the following are most challenging? Of the initiatives selected as "underway" which of the following are most important to your organization's success?

Needs Identification

1. Your team shares your clinical and operational improvement goals with JJMDC
2. Your team identifies areas where there is the greatest procedural variability
3. Together your team and JJMDC analyze key variables such as cost per case, length of stay, operating room time, and room turnover time
4. Your hospital receives tailored recommendations to optimize your product mix for targeted procedures, and to manage physician and staff engagement during the changes
5. Your team and JJMDC agree on an implementation plan to address top needs, identify required training, and establish metrics to track progress

To learn more please visit www.CareAdvantageJJMDC.com or
email CareAdvantageJJMDC@its.jnj.com.

References

1. Edwards JN, Silow-Carroll S, Lahsbrook A. Achieving Efficiency: Lessons from Four Top-Performing Hospitals. Synthesis report. New York: The Commonwealth Fund, July 2011. Available at: http://www.commonwealthfund.org/-/media/Files/Publications/Case%20Study/2011/Jul/1528_Edwards_achieving_efficiency_synthesis_four_top_hospitals_v3.pdf. Accessed April 5, 2017
2. Hincks M. The top challenge for provider CEOs: Systemness. The Advisory Board Company website. Available at: <https://www.advisory.com/research/health-care-industry-committee/the-bridge/2015/12/systemness>. Updated December 1, 2015. Accessed April 5, 2017.